



ACADEMIC CURRICULUM VITAE

NAME: Hans Lehmann

CURRENT POSITION: Associate Professor

DEPARTMENT: School of Information Management

FACULTY: Commerce and Administration

EDUCATIONAL QUALIFICATIONS:

- 1993 - 2001 University of Auckland
 PhD in Information Systems
 (Thesis: *'A grounded theory of international information systems'*)
- 1979 - 1980 School of Business Leadership, University of South Africa
 Master of Business Administration (Focus: Information Technology)
- 1975 - 1978 University of Natal (South Africa)
 Master of Arts in Industrial Psychology
 (Thesis: *'Personality Correlates to Performance under Stress in Simulated Chemical Plant Emergencies'*)
- 1964 - 1972 University of Vienna
 Majored in Psychology and Mathematics; participated in the doctoral programme
 (Thesis: *'A Factorial Model of Cognitive Rigidity', unfinished due to supervisor's death*)

APPOINTMENTS HISTORY:

- 2003– 2015 Victoria University of Wellington
 Associate Professor for Information Systems in International Business
- 1991 - 2002 The University of Auckland
 Senior Lecturer in Information Systems;
- 1980 - 1991 Deloitte Haskins & Sells (now Deloitte Consulting)
 Principal Consultant for Information Technology;
 joined in South Africa, then Zimbabwe (1980), UK (1982) and New Zealand (1988).
- 1977 - 1980 Standard Bank of South Africa
 Data Base Administrator
- 1974 - 1977 African Explosives & Chemical Industries, (South Africa)
 Data Processing Officer
- 1970 - 1974 Self-employed (Austria)

SIGNIFICANT DISTINCTIONS / AWARDS:

- 1998 Teaching Commendation from Executive Programmes & MBA
 2000 Best Paper Award at the Global Information Technology Management World Conference, June, Memphis, TN, USA

PEER ESTEEM**Fellows/Memberships**

- Fellow of the **British Computer Society** (since 2002; Member since 1982); this is the highest membership grade in the British Computer Society (among the largest and most prestigious professional bodies in the information systems field worldwide);
- Member of the **New Zealand Computer Society** (since 1988; served as National Councillor 1990-1999)
- **Chartered Engineer**, Member of the **Engineering Council** (UK) (since 1995)
- Member of the **Scientific Advisory Board** of the of **Instituto Superior para el Desarrollo de Internet** (ISDI; Superior Institute for the Development of Internet; www.isdi.es) which is an institute within the **Universidad Complutense de Madrid** (one of the oldest and largest in Europe)

Editorial/Refereeing

- Associate Editor of the **Journal of Cases in Information Technology** (previously: Annals of Cases on Information Technology Applications and Management in Organisations) (since 1996);
- Associate Editor on the Editorial Board of the **Journal of Global Information Technology Management** (since 1996); Reviewer since 1993;
- Member of the Editorial Board for the **Journal of Global Information Management** (since 1995);
- Reviewer and 'expert' advisor on Grounded Theory (since 1997) for **MIS Quarterly** (this is the globally highest ranked learned journal for information systems research)
- Reviewer for the **International Conference on Information Systems** (since 2000);
- Reviewer for the **Australian Conference on Information Systems** (since 1999);
- Invited Expert Reviewer (**Electronic Commerce** Textbooks) for McGraw-Hill Australia (since 2001)
- Reviewer for the **Communications of the Association for Information Systems** (rated A); following my publications with them since 2004, the invitation was specifically to review submissions that involved the grounded theory methodology and were extended since 2006.
- Reviewer for the **European Journal of Information Systems** (rated A+); ongoing since 2009;
- Reviewer for **Information Systems Journal** (rated A+); ongoing since 2009
- Reviewer for the **Journal of the Association for Information Systems** (rated A+); ongoing since
- Reviewer for the **Journal of Global Information Management**; the invitation stems from my publications in this field with the journal since 2003 and has been frequent and ongoing since then.
- Reviewer for the **Australasian Journal of Information Systems**; reviews were carried out during 2010 and 2011
- Reviewer for **Electronic Markets**; ongoing since 2007
- Reviewer for the **Grounded Theory** track of **Americas Conference on Information Systems**; the invitation was first for 2009 and has been ongoing for 2010 and 2011.
- Reviewer for the 18th **European Conference on Information Systems**; the invitation, ongoing since 2007, stems from my personal connections with the officials of this important and prestigious conference (the European counterpart to the International Conference on Information Systems, the top IS conference domiciled in the USA.)
- Reviewer for the **Information Resources Management Journal** in 2010;
- Reviewer for the **Journal of Data and Information Quality**; ongoing since 2007
- Reviewer for the **International Conference on Information Systems**(rated the top A+ conference in the IS field) in 2007;
- Invitation as Associate Editor for the **International Conference on Information Systems** in 2010
- Invitation as Associate Editor for the **International Conference on Information Systems** in 2011

- Reviewer for the 44th **Hawai'i International Conference on Systems Sciences** (the longest running A+ conference in the IS field) held in 2011
- Reviewer for the 44th **Hawai'i International Conference on Systems Sciences** to be held in 2012
- Reviewer for the **International Conference on Qualitative Research in Information Technology** (QualIT2010)

Invited Conference Addresses

- **SAP Innovation Congress** in 2002 (Tampa, FA, USA);
- **SAP Innovation Congresses** 2003 (San Diego, CA, USA);
- **Fifth Annual International Business Research Forum** 2004 (Temple University in Philadelphia, PA, USA)

Invitations to Universities:

- Distinguished Research Fellow at the **University of Cape Town**, 1997;
- Visiting Professor at the graduate School of Business Administration, **University of the Witwatersrand** (1997)
- Academic Guest at the **University of Natal** (Durban), 1997;
- Visiting Scholar at **Queen's University**, Kingston, Ontario, Canada, 1997 and 2004;
- Visiting Research Fellow at the **Ecole des Hautes Etudes Commerciales**, HEC, Montreal, 2004
- "Guest Professor" (Guest Professor) at the **Universität Regensburg**, Lehrstuhl für Wirtschaftsinformatik (School of Business Informatics), Regensburg, Germany, 2002; 2006; and 2008
- Visiting Researcher at the **University of Seville**, Departamento de Administracion de Empresas y Marketing (Department of Business Administration and Marketing), Seville, Spain, 2002;
- Research Visitor at the **Universität St.Gallen**, Institute for Media and Communications Management, St. Gallen, Switzerland, 2002;
- Visiting Research Fellow at **Växjö University**, Matematiska och Systemtekniska Institutionen (School of Mathematics & System Engineering); 2002. This included a series of seminars and tutorials on the use and practice of the Grounded Theory methodology for academic research staff.
- "Guest Professor" (Guest Professor) at the **Wirtschaftsuniversität Wien**, Vienna, 2004-2006; Invitation to collaborate and co-author with Prof. Hans Hansen and Prof. Gustaf Neumann to take a lead role in the creation of an Anglo-American version of their seminal foundation work 'Wirtschaftsinformatik (9th Ed) Vols 1 & 2' (Lucius & Lucius, Stuttgart). This is the most recommended text in German-speaking Europe and sells more than 400,000 copies every year.
- "Guest Professor" at the **Universität Passau**, Germany in 2005 and 2006, 2008, 2011 for staff and postgraduate *colloquia* (invited seminars) and research collaborations in the field of electronic business and mobile technology;
- "Guest Professor" at the **Technische Universität Graz**, Austria in 2007 for postgraduate *colloquia* (invited seminars) and research collaborations in the field of mobile technology;
- "Guest Professor" at the **Universität Innsbruck**, Austria in 2008, 2011 for a *privatissimum* (doctoral symposium) with selected doctoral candidates on qualitative research methodology;
- Visiting Research Fellow at the **University of KwaZuluNatal**, South Africa, in 2009; engaging in research collaborations.
- Visiting Scholar at the **London School of Economics**, England in 2010 and again in 2011 for a symposium and 'clinic' on qualitative research methods (with a special focus on Grounded Theory methods) with selected doctoral candidates, supervisors and interested research staff.

Hosting visitors from other universities:

- Dr. Roger Buehrer, University of St.Gallen (Switzerland) 2004;
- Dr. Ulrich Remus, University of Erlangen (Germany) 2004;
- Dr. Stefan Berger, University of Passau, (Germany) 2004;
- Prof. Beat Schmid, University of St.Gallen (Switzerland) 2005;
- Prof. Ronald Meier, University of Halle (Germany) 2005;
- Dr. Thomas Hädrich, University of Halle (Germany 2008; post-doctoral fellow)
- Dr. Silke Retzer, Universität Regensburg (Germany 2008; post-doctoral fellow)

- Prof. Brent Gallupe, Queen's University, Kingston, Ontario (Canada 2010)

Invitations as a PhD examiner:

- Jürgen Kuhn at Universität Regensburg
- Geoff Mitchell at the University of Queensland (2003);
- Steven Pace at the Australia National University (2004);
- Zeev Berkowitz at the University of Auckland (2005);
- Karolyn Kerr at the University of Auckland (2005);
- Karin Olesen at the University of Auckland (2006);
- Karen Day at the University of Auckland (2006);
- Wei-His (Frank) Hung at the University of Waikato (2006)
- Karyn Rastrick at the University of Waikato (2007)
- Matthias Roggendorf at the University of Auckland (2008)
- Edgar Montalvo at the Australia National University (2009)
- Daud Ahmed at the University of Auckland (2009)
- Anthony Thistoll (2011)
- Richard Ferrers at The University of Queensland (2011)
- T. Tossy, University of Cape Town, South Africa (2012)
- K. J. Pillay, University of Kwa-Zulu Natal, South Africa, (2012)
- Hendrik Reefke, University of Auckland (2013)
- Dallas Knight, University of Otago (2013)
- Xiaoyan Bai, University of Auckland (2015)
- Harold Patrick, University of KwaZulu-Natal (2016)
- Gabrielle Peko, University of Auckland (2017)
- Radhouane Jrad, University of Auckland (2017)
- Nalindren Kistasamy Naiker, University of KwaZulu-Natal (2018)
- Sanjay Ranjeeth, University of KwaZulu-Natal (2018)

Consortia Membership

- Charter/Foundation Member of the **International Federation of Information Processing Working Group 8.7 (IFIP WG 8.7)** on Informatics in Multinational Enterprises from 1994 to 2001 (when the group amalgamated with IFIP WG 8.4). The Working Group had a membership of 50+ academic researchers with an interest in global applications of information technology.
Offices held:
 - Co-Chair and then Chair (from 1996);
 - Research Meetings Coordinator (1996-2001), this involved the organization of a number of working conferences;
 - Research Chair of the Special Interest Group on Qualitative Case Research in International Information Systems (1998-2001)
 - Webmaster for the Group's web-site (for the period of 1995 to 2001)
- Co-Founder of the **Mobile and Wireless Applications Research Network (MWnet)** at Victoria University of Wellington in 2004; this interdisciplinary network unites researchers interested in mobile technology from the Information Systems, Library Science, Computer Science, Health and Marketing disciplines
- **Member of the Scientific Advisory Board** of the **Instituto Superior para el Desarrollo de Internet (ISDI)**; Superior Institute for the Development of Internet; www.isdi.es which is an institute within the **Universidad Complutense de Madrid** (one of the oldest and largest in Europe); from 2009, ongoing

Administration of the Research Discipline

Past and present member of the following committees:

- Research Committee, Faculty of Commerce and Administration, Victoria University of Wellington (2003 to 2005)
- Member of the Research and Study Leave Committee, Faculty of Commerce and Administration, Victoria University of Wellington (2003 to 2005)
- Accreditation Committee (2005-2006) Faculty of Commerce and Administration, Victoria University of Wellington
- Information Technology Academic Advisory Group, Victoria University of Wellington (2004-2007)
- School of Information Management Executive Team (2011- ongoing)
- School of Information Management PBRF Mentoring Committee (2011- ongoing)

- School of Information Management Senior Advisory Committee(2009-ongoing)
- School of Information Management Research Committee (2007-2009)

Facilitating Conferences and other Research Networks

- Programme Co-Chair for the First Annual Conference on Global Information Technology Management, (GITM 2000, Memphis, Tennessee);
- Track Chair of the 'Global Information Technology Education' track of GITM 2000,
- Track Chair of the 'Global Information Technology Management' track of the International Conference of the Information Resource Management Association (IRMA) 2002, 2004
- Leader of a Panel on 'Qualitative Research in International Information Systems' at GITM 2000
- Panel on 'Management of International Information Systems' 15th Bled Electronic Commerce Conference, Bled 2002 Panel on 'Mobile Technology Business Models', 16th Bled Electronic Commerce Conference, Bled 2003
- Member of the Programme Committee of the International Conference on Mobile Business (mbusiness) conferences: Athens (2002), Vienna (2003), New York (2004), Sydney (2005)
- Programme Committee of the 16th Bled Electronic Commerce Conference, Bled 2003
- Programme Committee of the 14th International Conference of the Information Resources Management Association (IRMA 2003)
- Programme Committee of the 5th Conference of Mobile Commerce Technologien und Anwendungen" (MCTA'05), Augsburg,2005
- Track Co-Chair of the 'Information Systems in Global Enterprises' track of the International Conference on Information Systems (ICIS; the top-tier conference for information systems researchers) 2005
- Programme committee for the 7th Global Mobility Roundtable Conference (GMR), the leading congress on mobile business; 2008
- Thirteenth IEEE International EDOC Conference on Mobile Technologies in Enterprise Computing Systems (MTECS 2009);
- Associate Editor for the 'Research Methods' track of the International Conference on Information Systems (ICIS) in 2007 and 2010, 2011
- Member of the Programme Committee of the **Global Mobility Round Table** in 2007 and 2008
- Member of the International Programme Committee of the **Mobile Life 2009 Conference** in 2009
- Member of the International Programme Committee of the **Workshop on Mobile Technologies in Enterprise Computing Systems** 2009 and 2010 (under the auspices of the Thirteenth IEEE Enterprise Computing Conference)

Researcher Development

External Assessor/Examiner for post-graduate (PhWD programme) courses on Information Systems research for the University of Auckland Business School (2009 – ongoing)

Dkfm. Silke Retzer, Universität Regensburg (Germany) **visited** as PhD Student from 2006-2008; and again in 2009 as post-doctoral fellow;

Holding **seminars and workshops** for academic staff (especially young/novice researchers from all faculties) on **Advanced Qualitative Research Methods**:

- Privatissimum (a course especially for junior faculty; in German) at the Universität Regensburg, Lehrstuhl für Wirtschaftsinformatik (School of Information Systems); February and May 2002;
- Series of seminars for doctoral supervisors at the University of Seville, Departamento de Administracion de Empresas y Marketing; April 2002 (on recommendation from Regensburg);
- 'Clinic' and workshop at Växjö University, Matematiska och Systemitekniska Institutionen (School of Mathematics & System Engineering); June 2002. (on recommendation of Prof. Per Flensburg, visiting research fellow and participant at the Regensburg Privatissimum), I was invited to give a series of
- Seminars and 'method clinics' on Grounded Theory for academic staff, especially doctoral supervisors at the Queensland University of Technology; August 2002; this was on recommendation of my Växjö host and by invitation of one of my doctoral students at QUT;
- Tutorials/seminars at the Australia National University, School of Business and Information Management, August 2005;
- Tutorial workshops for young research staff of all faculties at the Central Queensland University (Rockhampton), October 2005
- "Gast Professor" at the Universität Passau, Germany in 2005 and 2006 for staff and postgraduate *colloquia* (invited seminars) and practical 'clinics' on qualitative research methods;

- "Gast Professor" at the Technische Universität Graz, Austria in 2007 for postgraduate *colloquia* (invited seminars) on qualitative research in the field of mobile technology;
- "Gast Professor" at the Universität Innsbruck, Austria in 2008 for a *privatissimum* (doctoral symposium) with selected doctoral candidates on qualitative research methodology;
- Visiting Scholar at the London School of Economics in June 2010; tutorial, workshop and 'clinics' for supervisors and postgraduate research students on Grounded theory methodology.
- Repeat invitation as a Visiting Scholar at the London School of Economics in June 2011; tutorial, workshop and 'clinics' for supervisors and postgraduate research students on Grounded theory methodology; the emphasis was placed on the application of the method in information systems research.

Student Supervision and Assistance

Invitation as a PhD supervisor, specifically for Grounded Theory methodology advice, for

- Walter Fernandez at Queensland University of Technology (2001-2003);
- Rosemarie Brown at Queensland University of Technology (2001-2005);
- Jürgen Kuhn at Universität Regensburg (Grounded Theory and Action Research), (2002-2003);
- Eusebio Scornavacca at Victoria University of Wellington (2003 - 2009)
- Maria Molina at Victoria University of Wellington (2003 - 2008)
- Vizaad Ali at Victoria University of Wellington (2005 - 2006)
- Glen Westergren at Victoria University of Wellington (2006)
- Silke Retzer at Victoria University of Wellington (2006-2008)
- Hartmut Hoehle at Victoria University of Wellington (2007 – 2010)
- Mohamed Kinaanath at Victoria University of Wellington (2007 – 2012)
- Balsam Al-Dabbagh at Victoria University of Wellington (2010 - 2014)
- Ahmed Shuhaiber at Victoria University of Wellington (2010 - 2015)

Co-publications with Students (number of publications):

Ulrich Remus (Universität Regensburg) (4)
 Stefan Berger (Universität Regensburg) (6)
 Walter Fernandez (Queensland University of Technology) (3)
 Holger Nösekabel (Universität Regensburg) (2)
 Juergen Kuhn (Universität Regensburg) (2)
 Timothy Wee (Auckland) (1)
 Mishul Prasad (Victoria University of Wellington) (2)
 Eusebio Scornavacca (Victoria University of Wellington) (3)
 Mohamed Kinaanath (Victoria University of Wellington) (2)
 Ahmed Shuhaiber (Victoria University of Wellington) (4)

TEACHING

The courses named below (together with their year of first development) are part of my permanent Teaching Portfolio.

Undergraduate Programme

- 1991 - now **Business Computing**; 1st year course (compulsory for all business/commerce students);
- 1997 - now **Data Communications**; 2nd year course for information systems majors;
- 1998 - now **Data Base Management**; 2nd year course for information systems majors;
- 2001 - now **Electronic Commerce**; 2nd year course for electronic commerce majors;
- 1991 - now **Management of Information Systems**; 3rd year course for information systems majors;
- 2002 – now **E-Business Strategy**; 3rd year course for electronic commerce majors;
- 2002 – now **Business Strategies in Mobile Business**; 3rd year course for information systems and electronic commerce majors;

Postgraduate Programme

- 2000 – now **Seminar on Research into Information Technology use by Multinationals: Global E-Business Transformation**; Honours level (4th year) special topic for invited students, built on my own (ongoing) research in this field;
- 1998 – now **Seminar on the use of Grounded Theory in the Study of Large-Enterprise-Cases**; Honours level (4th year) special topic for invited students, this is a discussion of the specific – phenomenological, epistemological and practical - issues arising from the adaptation of this methodology for organisational and technological environments; the seminar, too, will be my own current research in this field;¹
- 2002 – 2006 **Foundations of Action Research Approaches in the Study of Electronic Business** Honours level (4th year) special topic for invited students; based on my ongoing study of electronic business issues in multinationals, the seminar has a specific focus on Action Research paradigms in this fast changing field.
- 2003 – now **Research Methods in Information Systems**; Honours level (4th year) course compulsory for all Honours students
- 2004 – now **Case Studies in Information Technology**; Honours level (4th year) course; using the Harvard case teaching method, the course is compulsory for all Computer Science majors in the Bachelor of Information Technology programme.

Executive Programmes

- 1991 - now **Management of Information Technology**; core module in the Executive MBA programme (EMBA), focussing on the strategic management of IT;
- 1996 - 2002 **Management of Information Technology Projects**; core module of both the Information Systems and Operations Management specialisations in the Executive MBA programme; .
- 1998 - 2012 **Information Systems Management**; line management level focus; core module of the Diploma in Information Systems and (from 2003 to 2012) the Master of Information Management programme;
- 2009 – 2012 **Strategic Information Systems Management**; executive management level focus; core module of the Master of Information Management programme;

¹ See also my international work with PhD students and in Research Staff seminars on the use of the Grounded Theory methodology (under *Invitations to Universities*, p.2

2004 – now **Managing Information Technology induced Change**; elective module for the MBA, the Diploma in Information Systems and the Master of Information Management programmes.

International Teaching

1997 Data Communications; Foundations of Business Information Systems
University of Cape Town

2004 Informatics for Multi-National Enterprises
Wirtschaftsuniversität Wien (bilingual teaching: lectures in English)

2002, 2006, 2008 Mobile Business – Technology and Applications; Grounded Theory research;
Universität Regensburg (bilingual teaching: lectures in English)

2005, 2006 Mobile Technology; Qualitative Research in Information Technology
Universität Passau (bilingual teaching: lectures in English)

2011 **Information Systems within Global Networks**; core module of the Victoria International MBA programme in Hong Kong (at the Chinese university of Hong Kong)

RESEARCH CAREER:**Summary Statement:**

During my time in academe since 1991 I have generated in excess of 180 publications, with currently two publications as work-in-progress. I have 123 refereed publications (over 70 as single author) to my credit, in the following categories:

- 24 papers in refereed journals,
- 1 Book;
- 20 chapters in books,
- 78 papers in proceedings of refereed international conferences,

Non-refereed publications are made up of:

- Over 50 technical reports and working papers; as well as
- 5 invited contributions to other academic and business conferences.

Details of the publications are listed below.

LIST OF PUBLICATIONS FOR HANS LEHMANNPapers in Refereed Journals

- | | |
|------|--|
| 2013 | SHUHAIBER, A., LEHMANN, H.P. 'Exploring Customer Trust in B2C Mobile Payments – A Qualitative Study', <i>World Academy of Science, Engineering and Technology, International Science Index 77 2013</i> , 7(5), pp186 - 194. |
| 2011 | LEHMANN, H.P., QUILLING, R. 'Why are there not more grounded theories in IS research?' <i>Alternation</i> ; Volume 17, Number 1 |
| 2011 | LEHMANN, H.P. 'Second Time Lucky? A Tale of Two Systems'. <i>Interdisciplinary Journal of Information, Knowledge, and Management</i> ; Volume 6, pp 107-118; full-text download at http://www.ijikm.org/Volume6/IJIKMv6p107-118Lehmann546.pdf |
| 2011 | FERNANDEZ, W. D., LEHMANN, H.P. 'Case Studies and Grounded Theory Method in Information Systems Research: Issues and Use'. <i>Journal of Information Technology Case and Application Research</i> , Volume 13, Number 3, 2011. |
| 2010 | URQUHART, C., LEHMANN, H.P., MYERS, M.D. 'Putting the "Theory" back into Grounded Theory: A Framework for Grounded Theory Studies in Information Systems'; <i>Information Systems Journal</i> , Volume 20 Issue 4; pp. 357-381 |
| 2007 | LEHMANN, H. P., HUFF S., 'The information systems academic discipline in New Zealand - 2006', <i>Communications of the Association for Information Systems</i> , 21 (2007), pp. 87-103 |
| 2006 | SCORNAVACCA, E., PRASAD, M., LEHMANN, H. P. 'Exploring the Organisational Impact and Perceived Benefits of Wireless Personal Digital Assistants in Restaurants'; <i>International Journal of Mobile Communications</i> , Vol. 4, No. 5, p558-567 |
| 2006 | LEHMANN, H.P. "European International Freight Forwarders - Information as a Strategic Product", <i>Journal of Cases on Information Technology</i> , Vol. 8 Nr.1, p63-78 |
| 2005 | FERNANDEZ, W. D., LEHMANN, H. P. 'Achieving Rigour and Relevance in Information Systems Studies - Using Grounded Theory to Investigate Organisational Cases', <i>Grounded Theory Review</i> , Vol.5, Nr.1, pp23-40 |
| 2005 | LEHMANN, H.P., LEHNER, F. 'Holistic perspectives of information sharing and knowledge exchange: selected frameworks and their use', <i>Int. J. Information Technology and Management</i> , Vol. 4, No. 3, pp.290–307. |
| 2005 | LEHMANN, H.P., GALLUPE, R.B. 'Information Systems for Multinational Enterprises – Some Factors at Work in their Design and Implementation', <i>Journal of International Management</i> Vol. 11, Nr. 4, p28-49 |

- 2004 LEHMANN, H.P., LEHNER, F. 'Reviewing Information Sharing and Knowledge Exchange: A European Perspective'. *Schriftenreihe Wirtschaftsinformatik, Beitrag W-02-04*, Passau, Germany, p1-12
- 2004 LEHMANN, H.P. 'The Australasian Produce Co-Operative: A Global Information Systems Project.' *Communications of the AIS (CAIS) Volume 13 Article 17 March, 2004*; as the paper is intended for use as a teaching case, the submission also includes 'The APCO Case – Instructor Materials', comprising MS PowerPoint presentation (31 Slides) of the case history and analysis; and *Case Teaching Note*; both formatted as web-downloadable documents.
- 2003 LEHMANN, H.P., LEHNER, F. 'Is there a 'Killer Application' in Mobile Technology? A Tailored Research'. *FORWIN Bericht Nr. FWN-2003-004, Bayrischer Forschungsverbund Wirtschaftsinformatik*, Erlangen-Nürnberg, 25p.
- 2003 LEHMANN, H.P. 'An Object Oriented Architecture Model for International Information Systems? An Exploratory Study'. *Journal of Global Information Management*, Vol.11 (3), p1-18; London.
- 2003 BERGER, S., LEHMANN, H.P., LEHNER, F. 'Location Based Services in the Tourism Industry'. *Journal of Information Technology & Tourism*, Vol.5 (4), p243-256; New York.
- 2003 LEHNER, F., NÖSEKABEL, H., LEHMANN, H.P. 'WELCOME at the University of Regensburg: Review of an M-Learning Environment'. *e-Service Journal*, Vol2 (3) p19-36; Indianapolis, USA
- 2001 LEHMANN, H.P. 'Using Grounded Theory with Technology Cases: Distilling Critical Theory from a Multinational Information Systems Development Project'. *Journal of Global Information Technology Management*, Vol.4, Nr.1, p45-60 Memphis, TN.
- 2000 LEHMANN, H.P. 'The Fatal Politics of Multinational Information Systems: A Case Study'. *Journal of Information Technology Cases & Applications*, Volume 2, Number 3. p40-64. New York, NY.
- 1996 LEHMANN, H.P. 'Towards a specific architecture for international information systems: an exploratory study', *The Journal of International Information Management, Volume 5, Number 1*, p15-34, Spring 1996
- 1995 LEHMANN, H.P. and NIN, D. 'Nr 8 IT - Creating An Information Intensive Business In NZ: A Single Case Study Approach'. *New Zealand Journal of Computing, Vol. 6, No 1a*, p163-170, 1995
- 1995 LEHMANN, H.P. 'Towards An Information Technology Management Framework For Developing Countries: Investigating The *Keiretsu* Model'. *Journal of Global Information Management, Summer 1995, Vol. 3 No. 3*, p16-25, 1995
- 1993 LEHMANN, H.P. 'The status of information technology in the countries of the South East Asia Regional Computer Confederation - a report from SEARCC '93'; *New Zealand Journal of Computing, Vol. 5, No 1*, p97-114, June, 1994.
- 1993 LEHMANN, H.P. 'Core Competence and Learning Alliances'. *Journal for Information Technology, 8(4)*, p217-225, Chapman and Hall, London

Books

- 2010 LEHMANN, H. P., 'The dynamics of international information systems – anatomy of a grounded theory investigation'. Springer, 2010.
E-Book on *SpringerLink* (ISBN 978-1-4419-5750-4; at <http://www.springerlink.com/content/k55007/>)
Print version/Hardback (ISBN: 978-1-4419-5749-8);

Sections in Books

- 2011 LEHMANN, H.P., 'Grounded Theory and Information Systems: Are We Missing the Point?' in Y. K. Dwivedi, M.I.R. Wade and S. L. Schneberger (Eds): **Information Systems Theory: Explaining and Predicting Our Digital Society**, Vol. 2. p 305-332. Springer, New York.
- 2011 LEHMANN, H.P., 'International Information Systems Theory' published at Schneberger, S.L. and Wade, M. (Eds) **Theories Used in IS Research**. Wiki, forthcoming in late 2011 at

<http://www.fsc.yorku.ca/york/istheory/wiki/index.php/>

- 2011 LEHMANN, H.P., 'ASB and beyond – the competitive power of information technology' in Kroenke, D, Hooper, **Using MIS**. (1st Ed.) Pearson, Rosedale, New Zealand.
- 2010 LEHMANN, H.P. 'European International Freight Forwarders: Information as a Strategic Product' in Kirk St. Amant (Editor) : **IT Outsourcing: Concepts, Methodologies, Tools, and Applications**, IGI Global, Hershey, PA., USA;
- 2008 LEHMANN, H.P., BERGER, S., REMUS. U., 'Portal Technology for Mobile Knowledge Management Processes' in Taniar, D. (Editor) **Mobile Computing: Concepts, Methodologies, Tools, and Applications; IGI Global Information Science Reference**, PA, USA
- 2008 LEHMANN, H.P. 'Objects as the primary Design Principle for International Information Systems' Mahesh S. Raisinghani (Editor) **Handbook of Research on Global Information Technology**; IDEA Group Publishing, Hershey, PA., USA;
- 2007 LEHMANN, H.P. 'Theories and How to Discover New Ones: The Grounded Theory Method' in Petrova, K and Hackney, R., (Eds) **The 2007 International Symposium on Research Methods**, AUT University Press, ISBN 978-0-473-12438-0, Auckland, 2007
- 2007 SCORNAVACCA, E., PRASAD, M., LEHMANN, H. P. 'Wireless Personal Digital Assistants in Restaurants – a Case Study'; in Huang, W., Wang, Y. L., Day, J. (Editors) **Global Mobile Commerce: Strategies, Implementation and Case Studies**; IDEA Group Publishing, Hershey, PA., USA
- 2007 LEHMANN, H.P. REMUS. U., BERGER, S. 'Mobile Portals for Knowledge management ' in Arthur Tatnall (Editor) **Encyclopaedia of Portal Technology and Applications**; IDEA Group Publishing, Hershey, PA., USA
- 2007 LEHMANN, H.P. BERGER, S., REMUS. U. 'A Mobile Portal for Academe – The Example of a German University' Arthur Tatnall (Editor) **Encyclopaedia of Portal Technology and Applications**; IDEA Group Publishing, Hershey, PA., USA
- 2007 LEHMANN, H.P., GALLUPE, R.B. 'Information Systems for Multinational Enterprises: A Grounded Theory of their Design and Implementation', in Palvia, P., Palvia, S., Roche, E. (Editors) **Global Information Technology and Electronic Commerce 2nd Edition**, Ivy League Publishing, Marietta, GA, U.S.A., pp289-310
- 2007 LEHMANN, H.P., 'The Australasian Food Products Co-Op: A Global Information Systems Endeavour' in Khosrow-Pour (Ed) **Cases on Information technology and Organizational Politics & Culture**, IGI Global, pp110-135
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